



INSPIRE

Partner Programme

By Meyertech Ltd

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Growth Starts Here

The Meyertech Partner Programme (MPP) is designed to build strong, loyal and supported relationships with systems integrators and installers.

With Meyertech's help, there is no limit to how much you can scale your companies growth and lead down a path to success.

Why Integrators Love Our Programme



The Competitive Edge

Gain an advantage in tenders by leveraging the reputation and expertise of a leading British CCTV developer.



Exclusive Training

Partners have access to exclusive training courses designed to make you an expert in Meyertech products.



Priority Support

Our partners receive priority support from our dedicated support team to ensure that they're always covered.



Over 30 Benefits

Partners can unlock over 30 benefits including: product discounts, support services and marketing opportunities.

Three Simple Steps:

01

Choose Your Level

Simply choose the partner level that best suits your requirements.

02

Submit Your Order

Contact us by phone or email to submit your order with our sales team.

03

Reap The Benefits

Immediately take advantage of your new partner benefits and status.

Partner Levels Overview

There are five levels available in the Meyertech Partner Programme. Organisations can join at any level (up to Level 3) and no matter what your size, there is no limit to how high you can climb.

Partner Level Comparison

Partner Level	Hardware Discount	Software Discount	Free Support Credits	Certification Fee (GBP)	Payment Terms
Level 1	10%	12%	10	299	30 Days
Level 2	15%	20%	20	550	30 Days
Level 3	20%	30%	40	850	45 Days
Level 4*	25%	35%	80	1150	45 Days
Level 5**	30%	40%	120	1450	60 Days

Please note that prices shown for certification exclude VAT.

** Partner level 4 requires at least one previous year at level 3.*

*** Partner level 5 requires at least one previous year at level 4.*

Partner Benefits

Level One

● ● ● ● ● ● 11 Benefits

Level Two

● ● ● ● ● ● ● 14 Benefits

Level Three

● ● ● ● ● ● ● ● ● 18 Benefits

Level Four

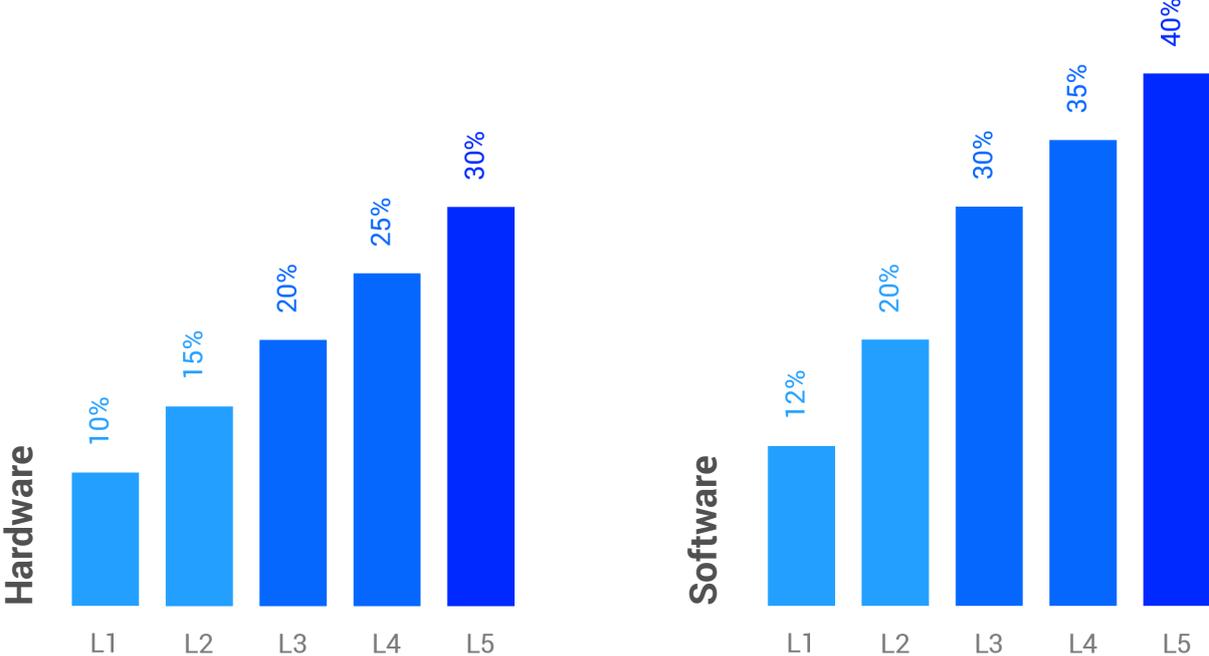
● ● ● ● ● ● ● ● ● ● ● ● ● 23 Benefits

Level Five

● ● ● ● ● ● ● ● ● ● ● ● ● ● ● ● ● 30 Benefits

Partners will enjoy a variety of benefits at each level and can unlock more as they progress.

Partner Discounts





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Annual Certification Fee	£299
Free Support Credits	10
Payment Terms (Days)	30

Benefits

Product Discounts (Hardware)	10%
Product Discounts (Software)	12%
Support Credit Buffer	-5
Training Vouchers	2
Partner Induction Package	
Gratis Support Credits	
Partner Listing on Website	
Support Credits Don't Expire	
Priority Support	
Access to Meyertech Library	
Free Software Updates	





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Annual Certification Fee	£550
Free Support Credits	20
Payment Terms (Days)	30

Benefits

Product Discounts (Hardware)	15%
Product Discounts (Software)	20%
Support Credit Buffer	-8
Training Vouchers	4
Partner Induction Package	
Gratis Support Credits	
Partner Listing on Website	
Support Credits Don't Expire	
Priority Support	
Access to Meyertech Library	
Free Software Updates	
Solutions Training	
Installation Training	
System Support Training	





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Annual Certification Fee	£850
Free Support Credits	40
Payment Terms (Days)	45

Benefits

Product Discounts (Hardware)	20%
Product Discounts (Software)	30%
Support Credit Buffer	-11
Training Vouchers	6
Partner Induction Package	
Gratis Support Credits	
Partner Listing on Website	
Support Credits Don't Expire	
Priority Support	
Access to Meyertech Library	
Free Software Updates	
Solutions Training	
Installation Training	
System Support Training	
Marketing Opportunities	
Technology Partner Network	
Access to Meyertech Demo Suite	





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Annual Certification Fee	£1150
Free Support Credits	80
Payment Terms (Days)	45

Benefits

Product Discounts (Hardware)	25%
Product Discounts (Software)	35%
Support Credit Buffer	-14
Training Vouchers	8
Partner Induction Package	
Gratis Support Credits	
Partner Listing on Website	
Support Credits Don't Expire	
Priority Support	
Access to Meyertech Library	
Free Software Updates	
Solutions Training	
Installation Training	
System Support Training	
Marketing Opportunities	
Technology Partner Network	
Access to Meyertech Demo Suite	
Bespoke Training	
Free FUSION Demo System(s)	2
Product Pre Launch Availability	
Meyertech Site Histories	
Sales Lead Generation	





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Annual Certification Fee	£1450
Free Support Credits	120
Payment Terms (Days)	60

Benefits

Product Discounts (Hardware)	30%
Product Discounts (Software)	40%
Support Credit Buffer	-17
Training Vouchers	12
Partner Induction Package	
Gratis Support Credits	
Partner Listing on Website	
Support Credits Don't Expire	
Priority Support	
Access to Meyertech Library	
Free Software Updates	
Solutions Training	
Installation Training	
System Support Training	
Marketing Opportunities	
Technology Partner Network	
Access to Meyertech Demo Suite	
Bespoke Training	
Free FUSION Demo System(s)	4
Product Pre Launch Availability	
Meyertech Site Histories	
Sales Lead Generation	
Protected Site	
Prioritised Tender Services	
Product Development Roadmap	
Product Development Collaboration	



Benefits Index

Annual Certification Fee

The annual fee required for you to retain your Meyertech partner status and benefits.

Access to Meyertech Demo Suite

Invite your customers to our demonstration suite in Manchester to experience our systems. Subject to availability.

Access to Meyertech Library

Partners can request product documentation and will have access to our industry expertise.

Bespoke Training

Specific product or site relevant training can be arranged upon request.

Free FUSION Demo System(s)

You will have access to a free FUSION system that can be used for demo purposes only.

Free Software Updates

You will have access to free software updates for the current version of software you are running.

Free Support Credits

You will receive free support credits upon certification which can be spent on support services or training.

Benefits Index

Gratis Support Credits

You will receive free support credits when you purchase qualifying hardware / software products manufactured by Meyertech.

Installation Training

Covers the installation and setup of Meyertech products.

Marketing Opportunities

Includes case studies, press releases and social media activity.

Meyertech Site Histories

Partners can request documentation detailing the system history on a specific Meyertech site.

Partner Induction Package

Information pack to introduce you to Meyertech products and services.

Partner Listing on Website

Partners will be listed on the Meyertech website.

Payment Terms

As a partner you will have access to extended payment terms.

Prioritised Tender Services

You will receive prioritised responses to tender requests.

Benefits Index

Priority Support

You will receive prioritised support over non-partners. Higher partner levels will be prioritised first.

Product Development Collaboration

You will have the chance to contribute towards future Meyertech product developments.

Product Development Roadmap

You will receive updates on our new and future product developments.

Product Discounts (Hardware)

The percentage discount you will receive on Meyertech hardware products.

Product Discounts (Software)

The percentage discount you will receive on Meyertech software products.

Product Pre Launch Availability

You will have access to new products prior to the official market launch.

Protected Site

Partners can designate a protected site, meaning Meyertech will not provide commercial proposals for organisations that are not certified partners.

Benefits Index

Sales Lead Generation

Meyertech will pass on sales leads it receives to qualifying partners.

Solutions Training

Covers system design, pricing and commercial aspects of Meyertech products.

Support Credit Buffer

You will receive a safeguard that prevents support from stopping when your Support Account balance reaches 0. This minus balance will be deducted from your next Support Credit purchase.

Support Credits Don't Expire

Your support credits will never expire as long as you are a Meyertech partner.

System Support Training

Covers the operation and maintenance of Meyertech products.

Technology Partner Network

Leverage our network of technology partners to meet specific system requirements.

Training Vouchers

A voucher to attend a training course free of charge. Subject to availability. One voucher is equivalent to one person.

Terms & Conditions

Please note that Meyertech Conditions of Sale of Goods and Services apply. The terms of which can be found on our website [here](#).

Partner Certification

Your Meyertech Partner Programme (MPP) status will expire after one year (12-months from your MPP inception date). In order to maintain your MPP status and benefits, partners will be required to re-certify at the end of each year.

Prior to your re-certification date, we will contact you to discuss your renewal. This will typically be one month before your re-certification is due.



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